



Residential Carpet/Flooring Design Consultant- Saugus, MA

1. Do you have a passion for helping others create beautiful interiors with floor coverings?
2. Are you able to build relationships and identify and satisfy customer needs?
3. Do you enjoy working in a family and friendly environment where you get to work as part of a team while controlling your own earnings potential?

We seek a professional, energetic, design consultant to join us. This large family run business has been servicing the floor covering needs of their customers for over 25 years in their Saugus, MA location. They pride themselves on **delivering excellent customer service and creating an enjoyable, team oriented, loyal and profitable environment for their staff.** The company is **currently growing** and this is an add to staff position. Compensation for this position is **salary plus commission and scheduling for the position is done on a rotating schedule** that includes one night (until 7pm) and one weekend day. Our business enjoys a robust repeat and referral business along with ongoing customer development by all staff. The individual will work with homeowners to help them identify their flooring needs and then create beautiful interiors through the use of various floor covering products including carpet, tile and hardwood.

Please send your resume, cover letter and salary requirements to Dawn for consideration at dawn@synergymanagementassociates.com

We are passionate about only bringing on board the brightest and the best to join our sales team. All interested applicants should have the desire to work with and service our customers and have a willingness to learn and understand various types of flooring products. The company offers training and support for individuals to develop.

Due to expanding business we are looking for an individual who have:

- A high degree of self-motivation, and well developed planning, organization and time management skills
- Proven ability to be a self-starter and who are inspired to achieve fabulous results for themselves both professionally and financially
- General understanding of color and how to choose products that compliment interior design
- A passion for developing relationships with customers both on the phone and in person

- Customer-driven, self starter and ability to work in a fast paced and changing market
- Maintain a high level of responsiveness to customer needs and business integrity
- Excellent communication, organizational, listening, and interpersonal skills
- Proficiency in Microsoft Word, Email, and the Internet
- The ability to present both product and service capabilities of our products and services and have strong **LISTENING skills** to understand the unique needs of each customer
- Must be flexible to work days, some evenings, and some weekends

Here's what you'll receive in return:

We believe in recognizing and rewarding our employee's for their accomplishments and we offer our full-time employees a variety of benefits including:

- **Salary + Commission environment**
- **Health Care, dental and other important insurances**
- **Performance Bonuses for exceeding goals**
- **A supportive, loyal, friendly and professional environment**
- **Generous paid-time off package**
- **Unlimited growth potential and learning**